

Registrations Open

Morning Refreshments in the Whittington Suite

From 08:00	Main Auditorium	Portland Suite	Harley Suite
08:15 - 09:00		08:15 - 09:00: Strengthen your Competitiveness by Automating your Replenishment Process	08:15 - 09:00: Exploiting Local Internet Marketing for Retail Multiples
09:00	09:00 - All delegates please move through to the main auditorium		
09:05 - 09:10	Welcome to The Retail Conference		
09:10 - 09:40	Chairman's address: The Importance of Networking to Retail. Andy Lopata		
09:40 - 10:10	Value Driven and Convenient... Hussein Lalani, 99p Stores		
10:10 - 10:40	BrightHouse - Providing Credit in the Credit Crunch. Hamish Paton, BrightHouse	10:20 - Workshop attendees - make your way to the relevant room	
10:40 - 11:10	The Changing Face of Charity Shop Retailing in the 21st Century. Sally Brighton, Save the Children	10:25 - 11:10: Customer Centric Retailing - Strategies for Winning in a Multi-Channel World	10:25 - 11:10: Cost Containment and IT Development: How can these two business drivers coincide?
11:10 - 11:45	11:10 - 11:45: Mid-Morning Break, Whittington Suite		
		11:20 - Workshop attendees - make your way to the relevant room	
11:45 - 12:15	How Supply Chain Visibility can really Save your Bacon! Jonathon Bayne, Musgrave	11:25 - 12:10: Optimising your Margin in an Ever Changing Market	11:25 - 12:10: The Changing Face of Charity Shop Retailing
12:15 - 12:45	End of Morning Panel Discussion Hosted by Patrick Ballin	12:10: Delegates move to Auditorium for the end of morning panel	
12:45 - 13:50	12:45 - 13:50: Lunch is Served, Whittington Suite		
		13:30 - Workshop attendees - make your way to the relevant room	
13:50 - 14:20	Retail Trust - Behind Closed Doors, Nigel Rothband, Retail Trust	13:35 - 14:20: Planning For a Multi-Channel Business	13:35 - 14:20: Range and Space: What came first? The Chicken on the Egg...
14:20 - 14:50	How does Marketing at Retail work with the shopper to provide maximum engagement and store layouts that sell. Guy Vaughan, POPAI	14:30 - Workshop attendees - make your way to the relevant room	
14:50 - 15:20	Serving the Customer: The Multi-Channel Opportunity Gillian Berkmen, Mothercare	14:35 - 15:20: Merchandise Planning - Creating Profitable Assortments	14:35 - 15:20: End-to-End Promotion Management: Combining Clever Science, Smart Planning, and Efficient Execution
15:20 - 15:55	15:20 - 15:55: Mid-Afternoon Break, Whittington Suite		
		15:30 - Workshop attendees - make your way to the relevant room	
15:55 - 16:25	How the Internet can fuel growth and deliver benefits through improved sales, service and efficiency. Alan White, N Brown Group	15:35 - 16:20: Creating Cash by Improving your Forecasting and Replenishment	15:35 - 16:20: Maximising Customer Loyalty through Social Networking and e-PR
16:25 - 16:55	End of Day Panel Discussion Hosted by Patrick Ballin	16:20: Delegates move to the Auditorium for the end of day panel	
16:55 - 17:00	Closing Words		



The Retail Conference

23rd September 2009

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